

Smarter Fertility Benefits For Your Company



Common problems facing your benefits team

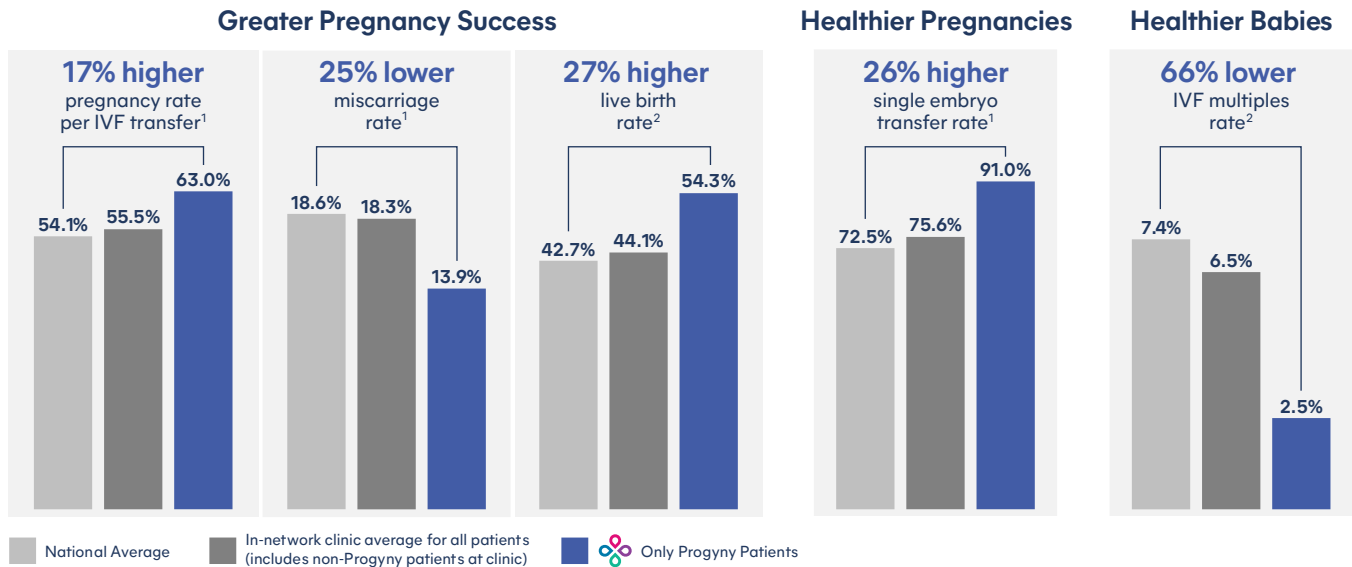
- Growing need to identify and address racial and ethnic disparities in healthcare outcomes
- Inequity in coverage for LGBTQ+ individuals and single parents by choice
- Significant maternity and NICU costs from IVF-related multiple births (twins/triplets)
- Sub-optimal pregnancy rates, dollars wasted on ineffective treatments and high rates of multiple births under carrier coverage
- Large and growing group of employees who need fertility treatment
- Unhappy and vocal employees feeling unsupported during the emotional and physical rigors of treatment
- Productivity and absenteeism issues due to infertility, high-risk pregnancies and multiple births

The Progyny solution

Progyny is a leading fertility benefits solution covering 4 million members. Progyny seamlessly integrates with your medical benefits and replaces the conventional, dollar-lifetime max, fee-for-service model with one that provides full bundled coverage, assuring doctors and members that they are covered for full treatment cycles with access to the latest technologies. Employees achieve the best outcome – a successful and healthy pregnancy – while you realize cost-savings.

Superior clinical outcomes

Progyny’s program consistently achieves superior clinical outcomes. With a live birth rate that is **27%** higher than the national average, Progyny members will get pregnant faster and incur less treatment and medication expense resulting in a reduction in your upfront costs. Progyny’s commitment to educating patients and ensuring its providers adhere to best practices results in an exceptionally high single embryo transfer rate of **91%** and a multiples rate that is **66%** better than the national average. This results in healthier pregnancies, healthier babies and a reduction in your IVF-related maternity and NICU expense.



Note: Progyny represents Progyny in-network provider clinic averages for Progyny members only based on the 12-month period ended December 31, 2021. For each Progyny outcome presented, the p-value when compared to the national average is <0.0001.

¹ Calculated based on the Society for Assisted Reproductive Technology, or SART, 2019 National Summary Report, finalized in 2022.

² Calculated based on CDC, 2020 National Summary and Clinic Data Sets, published in 2022.

Progyny's fertility benefits solution includes:

Concierge Patient Care Advocate (PCA) Services

Members are assigned a dedicated PCA who provides them fertility guidance and emotional support throughout their entire journey to parenthood. Progyny PCAs are registered nurses and other fertility specialists trained to provide highly personalized service across each member's unique fertility and family-building needs (including surrogacy and adoption). On average, PCAs engage with a member more than 15 times during treatment. Progyny PCAs achieve a world-class Net Promoter Score (NPS) of +81, as of 3/31/21.

Integrated Fertility Medication Program

Progyny provides integrated fertility medication coverage for clients that utilize our fertility benefits solution. This solution provides our members with access to the medications needed during their treatment. Our single treatment and medication authorization process reduces the administrative burden common with traditional PBMs, creating an efficient pharmacy solution for our members and their fertility specialists. Progyny Rx reduces dispensing and delivery time to two days to eliminate the risk of missed treatment cycles. We provide phone-based, clinical education and support seven days a week to ensure that our members understand any necessary medication storage requirements and administration techniques, including injection training. Progyny Rx delivers unit cost savings up to 20% to our clients as well as an additional 10% savings from our waste management protocols.

Access to Selective Network of Fertility Specialists

Progyny has curated the nation's largest network of fertility specialists, including key opinion leaders and world-renowned fertility experts. We adhere to rigorous credentialing thresholds for inclusion in our network and our network providers utilize the latest technologies and best practices. Our network includes 900 providers in 650 locations, providing an unparalleled level of quality, access, and convenience for members. 20% of our network providers do not broadly participate in conventional health insurance carrier networks.

Active management of clinic performance

Progyny requires its network providers to directly submit treatment outcomes in real-time as actionable fertility treatment outcomes data cannot be accurately obtained from medical claims. We believe that we are the only fertility and family building benefits company to collect data in a timely manner directly from providers on adherence to treatment protocols and clinical outcomes. This allows our Medical Director, Medical Advisory Board, and Provider Account Management Team to closely monitor results and ensure adherence to best practices (e.g., use of single embryo transfer).

Full-Service Implementation and Account Management

Each employer has a dedicated Implementation Manager and Account Manager to ensure that we are delivering superior service. The Implementation Manager serves as the point-of-contact throughout the implementation process to guide and consult on key decision points. The Account Manager supports our clients' day-to-day needs and resolves any issues that may arise. They also provide

continues...

Progyny's fertility benefits solution continued

the customer with client support and co-branded materials for health fairs, open enrollment events, webinars, and other employee communications.

Robust Outcomes Reporting

Progyny synthesizes its data into comprehensive reporting for our employer clients so that they can see the detail of the utilization of the benefit by their employees, their expenditures, the outcomes and value created, and their employees' satisfaction with the experience.

Proprietary Digital Tools

Progyny also supports members via our member portal, which is accessible via desktop or mobile. The portal allows members to securely message their PCA, access fertility and family building education, and review their plan coverage, benefit utilization, claim details, and account balances. Progyny members also have access to a digital emotional support program that addresses the four most common psychological impacts of infertility: loss of control, self-blame, anxiety, and depression.

Integration with the Medical Health Plan(s) and Full Claim Processing Services

Progyny integrates its network into the customer's self-funded health plan(s). Progyny performs real-time member eligibility verification without requiring an eligibility file from the employer. After treatments are rendered by network providers, Progyny prepares and submits a clean, verified claim to the medical carrier for processing at the in-network level of benefits. Progyny then pays the provider and collects the member's responsibility. Progyny's bundled case rate structure results in a single EOB for most fertility services versus 15 or more under a traditional carrier model.

Is Progyny right for my organization?

Progyny currently works with 265+ leading employers across 30+ industries. Progyny leverages our book of business experience to build a Targeted Outcomes Analysis (TOA) for prospective clients so you and your leadership know what to expect from the Progyny benefit. You can expect to save in three key areas: lower treatment costs, lower pharmacy costs, and lower high-risk maternity and NICU costs. Our TOA will quantify these expected savings for you when compared to a lifetime maximum dollar plan. Progyny provides an unparalleled level of transparency so our clients can have a near real-time view into their costs, outcomes, and member satisfaction.

Contact us and we'll prepare a Targeted Outcomes Analysis for you today.

To get started call: 888.488.0704
or email: sales@progyny.com

