# Healthcare designed for both body and mind

The only virtual care solution with 100% fees at risk for both physical and mental health

Organizations looking for proven value need outcomes that can drive real ROI. Point solutions miss the point — most high-cost members have multiple chronic conditions, and treating them together maximizes outcomes and value.

# Expect more value with Vida

More integrated providers, programs, and services drive more engagement, outcomes, and ROI.



Achieve guaranteed outcomes can reduce medical costs by 10-20%, with 2-4x ROI and more impact than point solutions alone

- · Clinical outcomes
- · Engagement, satisfaction



#### Match care to risk levels,

from preventive coaching to specialized interventions for high-risk members, with datadriven omnichannel enrollment services and personalized care plans



Integrate coordinated care teams from a nationwide network of experts who partner together, and with your outside healthcare ecosystem, to help each member with connected conditions



Engage more of your high-cost populations with high-touch human interaction, personalized with artificial intelligence, claims data, and biometrics, with:

- 15% eligible enrollment
- · 75% retention at 6 months

# Treating physical and mental health together improves both

Many members start Vida for diabetes, then add therapy after screening for undiagnosed mental health conditions in onboarding. These members see 33% greater A1c reductions and 2x greater depression/anxiety reductions in 4 months compared to those who address one condition alone.



Diabetes + Mental Health

**▼2**pt

**▼79%** 

A1c

PHQ/GAD score

Reductions when treating diabetes and depression/anxiety together (month 4)



**Weight Loss** 

≥7%

in multiple cohorts (month 12)



Hypertension

76%

of those with stage 1 hypertension improved by at least one stage (month 4)



Hospitalization

15%

reduction in inpatient admissions vs matched control group (month 6)

# **Vida Value for Body and Mind**

### Modular package for chronic conditions across your whole population

#### **Preventive**

Weight loss Sleep
Nutrition Relationships
Exercise Burnout
Pre-diabetes Resilience

#### **Cardiometabolic**

Obesity
Diabetes
Hypertension
Congestive heart failure
Coronary artery disease

#### **Mental Health**

Stress
Depression
Anxiety
Adjustment disorders
Complex case management

### Virtual integrated care teams

- Registered dieticians Nutritionists Pharmacists Diabetes educators Therapists
- Coaches
   Exercise physiologists
   Case managers

### Tailored integrations and services targeted for high-cost populations

- Claims data exchange Risk Stratification Bundled devices Medication management
- Quarterly reviews
   Social determinants tracking
   PCP integration
   External referrals

# Maximize ROI by matching care to risk levels:

Target enrollment and tailor interventions for high-cost claimants, prevent lower-acuity conditions from progression



# Boost enrollment with targeted services

- Whole population segmentation and triage
- Surround-sound outbound marketing
- Targeted enrollment for high-risk members
- Mental health surveys catch undiagnosed conditions



# Personalize each care team and plan

- Personalization based on claims, surveys, goals
- Care teams of multiple healthcare providers
- Integration with PCPs, health plans, other benefits



# Optimize for value over time

- 1:1 video and groupbased sessions
- Outcomes prediction
- · Biometric monitoring
- · Outside referrals
- Step up / down care mix as needs change

Guarantee value with 100% fees at risk — so you can lower yours

