

# **Essential Components of an Exceptional PBM Program**

With industry-leading leverage, tenacity with oversight, and a focus on managing uncertainty and risk, we provide clinically informed solutions that align with your best interests and maximize protection for your plan



## SUPERIOR VALUE FOR EMPLOYEES

We offer superior value to employees with our unique clinical programs that provide precision and speed. Our Emerging Trend Management Program efficiently manages high-cost, low-value drugs. We also offer a wider variety of programs compared to standard PBMs and address drug cost issues quickly. Our command center assists with implementation concerns and clinical considerations during onboarding.



## INDUSTRY-LEADING LEVERAGE

HealthTrust, the largest sole-sourced PBM coalition in the US with 340 clients and 3.2M+ members, provides industry-leading leverage for your program. Our transparent fees and costs build trust with members. Our contract terms align with your best interests. Our clinical and patient-focused programs avoid common perverse incentives, such as shared savings on manufacturer assistance programs.



### **TENACITY WITH OVERSIGHT**

HealthTrust's Guided Benefit Strategy increases steerage to preferred products with targeted design and messaging. We manage care gaps for diabetes and specialty conditions, including counseling for prescribers and patients. Our frequent outcomes data reporting ensures gaps in care and safety issues are addressed. Our clinical bundles evolve with the marketplace and align with plan sponsors' best interests for maximum protection.



### MANAGE UNCERTAINTY AND RISK

Our experience offers time-tested solutions. Specialty Drugs are the majority of plan costs. We review them daily and offer unique solutions like the Volatility Management Program, Specialty Redirection, and Benefit Optimization. Our Specialty Control Utilization Management provides tighter clinical control for high-cost meds, reducing waste. We remove perverse incentives in the PBM industry where costly drugs are approved.

Contact us today and learn how you can achieve better outcomes across your organization. AskIHP@HealthTrustpg.com