

# Sustainable ROI and Savings for a Health Coalition



## A Case Study

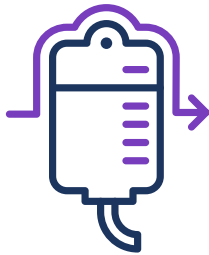
### Challenge



An alliance of self-funded Taft-Hartley Trust funds, government health plans, public sector health trusts, and simple employer plans formed to combat high healthcare costs and insurance premiums. This coalition provides self-funded plans with a powerful mechanism to safeguard plan assets and member well-being for the long term.

Because the rate of chronic kidney disease (CKD) was higher among the coalition's plan member base than in other industries or parts of the country, the group was forced to grapple with unsustainably high dialysis and kidney disease-related claims.

### Solution



#### impactProtect

The coalition turned to Renalogic's ImpactProtect cost containment service to rein in rapidly increasing dialysis claims. **Renalogic's proprietary repricing methodology helped protect plan assets and drastically reduce high dialysis costs.**



#### impactCare

Additionally, taking a proactive approach, the coalition implemented Renalogic's ImpactCare program to provide evidence-based, targeted clinical interventions for at-risk plan members to help **improve their overall health and prevent them from progressing to kidney failure.**

### Results



The results speak volumes. Renalogic's **ImpactProtect** service saved the coalition's member plans



**\$87M**  
over 13 years,

with savings of  
**\$19.6M**  
in 2021

and  
**\$21.6M**  
in 2022.

Additionally, **ImpactCare** delivered over a 5x ROI.

**Proactive and Preventative Action Pays Off.**  
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\*<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3647359/>

