



Protect Plan Assets and Reverse the Progression of Chronic Kidney Disease

The costs of chronic kidney disease (CKD) and dialysis are catastrophic for health plans and their members, but **proactive and preventative action pays off**. Renalogic enables health plans to identify and get ahead of hidden CKD risk.



impactIQ

Identify hidden CKD risk

ImpactIQ enables third-party administrators to identify, stratify, and quantify the hidden risks posed by CKD. By analyzing biomarkers, claims data, and member and provider-reported information, **ImpactIQ identifies health plan members with diagnosed CKD, undiagnosed CKD, and those with an increased risk of developing CKD due to comorbidities and health trends.**



impactCare

Early, specialized clinical intervention

Prevent, delay, stop, or reverse kidney disease with **ImpactCare**. The only program of its kind, ImpactCare combines **early identification** with **specialized clinical intervention and management**. Registered Nurses work with members to slow the progression of kidney disease, preserve or improve kidney function, improve overall health, and reduce the cost of care for members who might otherwise progress to end-stage renal disease.



impactAdvocate

Navigate members to lower cost, high-quality treatments

Managing chronic disease conditions can be overwhelming and confusing for plan members. **ImpactAdvocate** is a comprehensive advocacy program that helps members traverse the challenging healthcare landscape. Supporting members with Stage 4 or higher kidney disease, **ImpactAdvocate helps members understand their clinical and coverage options, as well as which treatment options might yield the highest quality results at the lowest costs.**



98.3%

98.3 percent of participating members have avoided dialysis.



impactProtect

Reduce catastrophic claim costs

Renalogic's flexible repricing solution, **ImpactProtect**, protects self-funded plans from devastating, high-cost dialysis claims. Over the past 20 years, Renalogic has **saved clients more than \$760 million** on billed charges. Today, Renalogic works with over 400 self-funded plans across the country. ImpactProtect typically saves clients between **\$100,000 and \$200,000 per member** and **keeps claims' costs below the stop-loss specific deductible.**



SCAN TO
LEARN MORE



82%

Clients save 82 percent on net claims.

The Partnership Jackpot For Ending Surprise Dialysis Claims

A Case Study

Challenge



A Michigan-based casino and hotel with over 1,400 covered lives faced two alarming challenges: a **shockingly high dialysis claim** and a **population with high chronic kidney disease (CKD) risk**.



\$950,000
Surprise Dialysis Claim

With this claim, the employer now faced a possible “laser” for a plan member and a budget dilemma.



This employer also had a population with an identified **prevalence of diabetes**, which is a comorbidity for CKD.

Solutions



impactProtect

The client turned to Renalogic’s proven dialysis cost-containment solutions that have been trailblazing the self-funded marketplace for nearly two decades, delivering **immediate results to protect plan assets**. Because of **ImpactProtect**, the client was able to avoid a dialysis “laser” for plan members, and the **initial claim was reduced to \$120,000**, which did not hit its stop-loss policy.



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After initial success with the dialysis claim, the client expanded its partnership with Renalogic and implemented Renalogic’s **ImpactCare** to significantly **delay the progression of chronic kidney disease** and **reduce its overall health plan costs**.

Results



Renalogic’s **ImpactProtect** was able to **decrease the surprise dialysis claim substantially**.



87.4%

Dialysis Claim
Reduction to **\$120,000**

In the first year of **ImpactCare**, the client saw:

Projected Annual Savings of

\$618,912

\$3,727 Monthly Costs
Decreased to
\$2,376

Proactive and Preventative Action Pays Off.
Get Started with a Complimentary Risk Evaluation.

