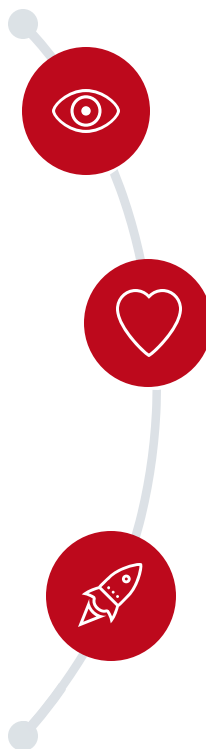


**OUR
CUSTOMERS
SPEND 67%
LESS THAN THE
NATIONAL
AVERAGE**



DOES IT WORK?

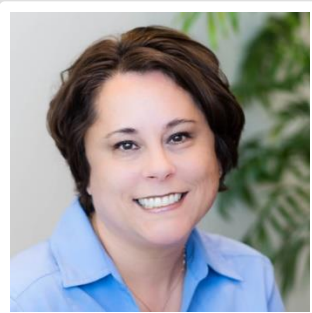
Before worrying about how much a drug costs, we should ask if the drug works.

HEALTH OUTCOMES MATTER

We personalize therapies for every patient instead of manipulating formularies.

STRUCTURE MATTERS

We are not a PBM. We are a Public Benefit Corporation, employee-owned and profitable. Our incentives are 100% aligned with our customers. We are VIVIO, healthcare with a public benefit.



"VIVIO's specialty solution is exciting and innovative. They delivered on their dual promise of savings and happier members, while helping us change the status quo."

- Nicole Thurman, VP Talent Management
CHG Healthcare, a Fortune 100 Best Place to Work



"I've done a lot of implementations in my career. VIVIO's was one of the easiest."

- Mike Adams, VP Benefits & HR Systems
Dean Foods, 21 years on the Fortune 500

BUCK THE TREND, SPEND LESS NEXT YEAR ON SPECIALTY DRUGS

VIVIO Precision Care™ fixes the system problems of identifying expensive drug therapies that just don't work even though they have FDA approval; not knowing if a member is responding adequately to the therapy; doctors not reading the clinical trials themselves; the arbitrary line between pharmacy drug and medical benefit; and, egregious supply chain waste. We use clinical trial and other clinical data, financial data, and industry rules to drive better health outcomes without overpaying.

VIVIO Precision Care™ Saves School District 40.3% in First Two Quarters, 7.4X ROI

Challenge

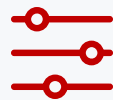
In 2021, a school district in the southwest was transitioning its self-funded plans to a TPA and medical carrier, allowing for a specialty drug carveout. Savings and better health outcomes were the dual goals.

Solution

According to the School District's Chief Benefits Officer, "Throughout the implementation process, we found VIVIO to be a highly responsive organization. We have found that VIVIO is dedicated to assisting employer clients and their respective employees with hands-on tools to understand specialty pharmacy spend. Their interactive process with the employee's healthcare providers has been superb ..."

"This provides cost solutions for us as the employer, but also the oversight and expertise to ensure that our employees are on the appropriate medications and dosages for the current state of their health condition."

Results



NET PROGRAM
SAVINGS
40.3%



PERSONALIZED
THERAPY REVIEW
100%



RETURN ON
INVESTMENT
7.4X

All members taking specialty drugs received a personalized therapy review. In the first six months after program implementation, the school district saved **40.3%** and achieved a **7.4X** return on investment.

About VIVIO

VIVIO Precision Care™ fixes the system problems of identifying expensive drug therapies that just don't work even though they have FDA approval; not knowing if a member is responding adequately to the therapy; doctors not reading the clinical trials themselves; the arbitrary line between pharmacy drug and medical benefit; and, egregious supply chain waste. We use clinical trial and other clinical data, financial data, and industry rules to drive better health outcomes without overpaying.